



**Jaylor Fabricating Inc.**  
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March 28, 2022

## **Inbound Logistics & Material Surcharge**

Jaylor Dealer,

These last two years have been like none we've experienced before, and will require us all working together to navigate through these challenges.

During this tumultuous period global inbound logistic and material costs have increased up to 500% forcing Jaylor, for the first time in company history to implement an Inbound Logistics & Material Surcharge. A **4%** surcharge will be applied to the Dealer discounted, order confirmation price for all Jaylor products and will be included on all orders leaving the factory effective **Monday April 4, 2022**.

We apologize for the last-minute notification. Extremely rapid fluctuations have forced this action, and although we cannot precisely predict the future, we can commit to continued diligence on our part to effectively manage our business practices and supply chain to limit additional exposure.

Should any customer wish to cancel their order(s) due to this increase, we will accept the cancellation without penalty.

We truly appreciate your business and partnership, and your understanding during these unprecedented times. Please contact your Territory Manager, or me if you have any questions.

Thank you

*J. Donaldson*

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